## Introduction

#### **Tait Sorensen**

Group Vice President, Investor Relations





# Agenda 2

Time	Presentation	Speakers
9:00 a.m.	Introduction	Tait Sorensen, Group Vice President, Investor Relations
	Welcome	Carlo Bozotti, President and Chief Executive Officer
	<b>Business Overview &amp; Financials</b>	<b>Carlo Ferro</b> , Chief Financial Officer, Executive Vice President, Finance, Legal, Infrastructure and Services
	Specialized Technologies & Manufacturing Supporting Growth	Jean-Marc Chery, Chief Operating Officer
	Application Strategic Focus	<b>Georges Penalver</b> , Chief Strategy Officer, Executive Vice President, Strategy, Communication, Human Resources and Quality
10:30 a.m.	Break – Demos	
10:50 a.m.	Internet of Things	Claude Dardanne, EVP, General Manager, MDG Benedetto Vigna, EVP, General Manager, AMG Paul Cihak, EVP, General Manager, Sales and Marketing, EMEA
	Smart Driving	Marco Monti, EVP, General Manager, ADG Marco Cassis, EVP, President, Region Asia Pacific Bob Krysiak, EVP, President, Region Americas, Global Mass Market & OLM Programs
	Closing Remarks	Carlo Bozotti, President and Chief Executive Officer
12:10 p.m.	Q&A Panel	Carlo Bozotti, Jean Marc Chery, Carlo Ferro, Georges Penalver
1:00 p.m.	Lunch – Demos	

## Agenda – Breakout Sessions 3

	Private Suite 7	Private Suite 3	Private Suite 1
2:00 p.m.	ADG	MDG	AMG
	Automotive & Discrete Group	Microcontroller & Digital ICs Group	Analog & MEMS Group
	Marco Monti – Bob Krysiak	Claude Dardanne – Marco Cassis	Benedetto Vigna – Paul Cihak
2:30 p.m.	ADG	MDG	AMG
	Automotive & Discrete Group	Microcontroller & Digital ICs Group	Analog & MEMS Group
	Marco Monti – Paul Cihak	Claude Dardanne – Bob Krysiak	Benedetto Vigna – Marco Cassis
3:00 p.m.	IMD	MDG	AMG
	Imaging Product Division	Microcontroller & Digital ICs Group	Analog & MEMS Group
	Jean-Marc Chery – Marco Cassis	Claude Dardanne – Paul Cihak	Benedetto Vigna – Bob Krysiak
3:30 p.m.	IMD Imaging Product Division Jean-Marc Chery – Marco Cassis	ADG Automotive & Discrete Group Marco Monti – Paul Cihak	
4:00 p.m.		Reception	



## Forward Looking Statements

Some of the statements contained in this release that are not historical facts are statements of future expectations and other forward-looking statements (within the meaning of Section 27A of the Securities Act of 1933 or Section 21E of the Securities Exchange Act of 1934, each as amended) that are based on management's current views and assumptions, and are conditioned upon and also involve known and unknown risks and uncertainties that could cause actual results, performance, or events to differ materially from those anticipated by such statements, due to, among other factors:

- Uncertain macro-economic and industry trends, which may impact end-market demand for our products;
- Customer demand that differs from projections;
- The ability to design, manufacture and sell innovative products in a rapidly changing technological environment;
- Unanticipated events or circumstances, which may impact our ability to execute the planned reductions in our net operating expenses and / or meet the objectives of our R&D Programs, which benefit from public funding;
- Changes in economic, social, labor, political, or infrastructure conditions in the locations where we, our customers, or our suppliers operate, including as a result of macro-economic or regional events, military conflicts, social unrest, labor actions, or terrorist activities;
- The Brexit vote and the perceptions as to the impact of the withdrawal of the U.K. may adversely affect business activity, political stability and economic conditions in the U.K., the Eurozone, the EU and elsewhere. While we do not have material operations in the U.K. and have not experienced any material impact from Brexit on our underlying business to date, we cannot predict its future implications;
- Financial difficulties with any of our major distributors or significant curtailment of purchases by key customers;
- The loading, product mix, and manufacturing performance of our production facilities;
- The functionalities and performance of our IT systems, which support our critical operational activities including manufacturing, finance and sales, and any breaches of our IT systems or those of our customers or suppliers;
- Variations in the foreign exchange markets and, more particularly, the U.S. dollar exchange rate as compared to the Euro and the other major currencies we use for our operations;
- The impact of intellectual property ("IP") claims by our competitors or other third parties, and our ability to obtain required licenses on reasonable terms and conditions;
- The ability to successfully restructure underperforming business lines and associated restructuring charges and cost savings that differ in amount or timing from our estimates;
- Changes in our overall tax position as a result of changes in tax laws, the outcome of tax audits or changes in international tax treaties which may impact our results of operations as well as our ability to accurately estimate tax credits, benefits, deductions and provisions and to realize deferred tax assets;
- The outcome of ongoing litigation as well as the impact of any new litigation to which we may become a defendant;
- Product liability or warranty claims, claims based on epidemic or delivery failure, or other claims relating to our products, or recalls by our customers for products containing our parts;
- Natural events such as severe weather, earthquakes, tsunamis, volcano eruptions or other acts of nature, health risks and epidemics in locations where we, our customers or our suppliers operate;
- Availability and costs of raw materials, utilities, third-party manufacturing services and technology, or other supplies required by our operations; and
- Industry changes resulting from vertical and horizontal consolidation among our suppliers, competitors, and customers.

Such forward-looking statements are subject to various risks and uncertainties, which may cause actual results and performance of our business to differ materially and adversely from the forward-looking statements. Certain forward-looking statements can be identified by the use of forward looking terminology, such as "believes," "may," "are expected to," "should," "would be," "seeks" or "anticipates" or similar expressions or the negative thereof or other variations thereof or comparable terminology, or by discussions of strategy, plans or intentions.

Some of these risk factors are set forth and are discussed in more detail in "Item 3. Key Information — Risk Factors" included in our Annual Report on Form 20-F for the year ended December 31, 2015, as filed with the SEC on March 16, 2016. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described in this release as anticipated, believed, or expected. We do not intend, and do not assume any obligation, to update any industry information or forward-looking statements set forth in this release to reflect subsequent events or circumstances.



## **Business Overview & Financials**

#### **Carlo Ferro**

Chief Financial Officer Executive Vice President, Finance, Legal, Infrastructure and Services





## Back to Solid Revenue Growth 2



- Return to growth in 2016, acceleration in recent quarters
- Strategic focus on industry megatrends



- Innovative and broad product portfolio
- Exit from Set-Top Box business ongoing
- Expect to outgrow the semiconductor industry in 2017



## Balanced Revenues by Customer Channels 3



2016 Top 20 OEMs: (alphabetically) Apple Bosch Ciena Cisco Conti Delta **Finisar** HP Huawei Lear Magneti Marelli **Mobileve** Oppo Philips Samsung Seagate Sirius-XM Valeo Western Digital **ZF-TRW** 

Broad product portfolio serving diversified and balanced end-markets

Serving > 100,000 customers globally
 STM 32-bit MCU serving over 50,000 customers; targeting 60,000

Sales & marketing efforts boosted

Growth in mass market and distribution

- Leveraging strong brand recognition
- Expanding ecosystem for application development
- Leveraging strong franchise with top
  worldwide distributors

In <u>bold</u> Customers not in Top 20 OEMs in 2011

## Balanced Concentration of Top Customers



No customer ≥ 10% of total revenues

ST Top OEM customers include all Top 5 OEM buyers (Served Market) of semiconductors

Concentration of sales to Top 5, Top 10 and Top 20 customers lower than Top semiconductor buyers concentration on TAM



## ... Driving Profitability Turnaround ...

**Operating Income before impairment & restructuring charges \* evolution** 



life.auamented



## ...and Expanded ROIC > WACC

4Q 2016 ST RONA (\*) vs Peers





(\*) RONA: Annualized 4Q16 Operating Profit pre-exceptionals / Average Net Assets (Assets - Cash / short term Investments - Non-financial Liabilities) Peers: ADI, AMS, AVGO, IFX, MCHP, MXIM, NXP, ON, RSAS, ROHM, TXN Source: Internal analysis based on publicly released financial statements

## Keeping a Solid Capital Structure

FY16 Free Cash Flow\* = \$312M 1Q17 Free Cash Flow\* = \$62M



#### Cash Dividend: proposed \$212M distribution in 2017 or \$0.24 per share



#### 1Q17 Net Financial Position\* = \$518M

End of period (US\$M)	April 1 2017	December 31 2016	April 2 2016
Total Liquidity	1,976	1,964	2,040
Total Financial Debt	(1,458)	(1,451)	(1,601)
Net Financial Position*	518	513	439



\*Non-U.S. GAAP measure. See Appendix for additional information explaining why the Company believes these measures are important.

## A Sustainable and Profitable Growth Story







## Profitable Growth in 2017 Growth Drivers





\* Rounded numbers ± 1.5 percentage points - see Forward Looking Statement for full disclosure. Such statements are subject to various risks and uncertainties, which may cause actual results and performance of our business to differ materially and adversely from the forward-looking statements.

## R&D Innovation Driving Revenue Growth 10

#### **R&D Investment**



#### **Key Drivers**

#### R&D effort among the highest in the industry

• Top 4 IDM R&D spend in 2016

#### Boosting innovation and fueling future growth

- Investing in new products in our application strategic focus areas:
  - Smart Driving and IoT
- New product revenue contribution growing faster than the average

## Redeployment in past years of ~2500 people to support and accelerate growth in:

- Microcontrollers
- Digital automotive
- Digital ASICs

#### **Opportunities to mitigate inflationary trend in next quarters:**

- Completion of exit from Set-Top Box
- Favorable currency effects, net of hedging



## Accelerated Investment to Support Growth

Up to \$1.1B anticipated Capex in 2017 Plan under review: possible increase to support higher demand in 2H17 and beyond



- Investing in 12" front-end manufacturing • and in back-end assembly and test to support new products. In particular, a new program to ramp with substantial revenues in 2H17
- Coupled with expanded sourcing from foundry on a larger set of technologies
- Beyond 2017, Capex/Sales ratio back to • model ≤10% through a cycle

#### Capacity & Flexibility

## Revenue Growth to Improve Operating Margin Four Drivers



## Continued Gross Margin Improvement 13



**Opportunities to further** improve gross margin

#### **Key Drivers**

#### **Manufacturing efficiencies**

- Wafer cost reduction
  - Capacity expansion in 12" to full build-out of existing cleanroom
  - Ongoing capacity conversion from 6" to 8" •
  - Higher volumes and improving yield •
- Normalized fab loading resulting in negligible unused capacity charges
- Scale and Efficiency in assembly and testing
- Ongoing cost reduction to increase productivity in Bouskoura

#### **Product mix**

- Innovation driving new and differentiated products and technologies
- Improving mix of products serving automotive, industrial and IoT
- Exiting discontinued businesses

#### Favorable currency effects, net of hedging



# **Operating Expense Discipline**

#### Net Operating Expense per quarter (US\$M)



#### **Key Drivers**

#### **Set-Top Box restructuring plan on track**

- 1Q17 savings annualized at \$126M out of \$170M targeted
- Reallocating resources to high-growth opportunities

## Boosting sales & marketing efforts in all regions to capture opportunities

#### Inflationary dynamic to be offset by:

- Completion of Set Top Box restructuring
- Favorable Currency Effects, net of hedging

#### **Operating expense intensity to sales to moderate**

• Opex to grow at a significantly lower rate than revenue growth

Keep ~ \$550M Net Opex per quarter Estimate 500 basis points of Operating Margin improvement from FY16 to 2H17



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## Improving Profitability in 2H17

#### **Success Formula**

- Revenue growth well above semiconductor industry
  - About \$8B\*\* revenues in FY17
- Execute gross margin expansion drivers
  - Maintain YoY improvement
- Capture operating leverage with disciplined OPEX management
  - Reduce OPEX to sales ratio
- Translate Operating Income into Net Earnings with minor interest expense and moderate effective tax rate (~12 to 15%)

#### **Shareholder Value Creation**





- \* Operating margin before impairment and restructuring is a Non-U.S. GAAP measure. See Appendix for additional information.
- \*\* Rounded numbers ± 1.5 percentage points see Forward Looking Statement for full disclosure. Such statements are subject to various risks and uncertainties, which may cause actual results and performance of our business to differ materially and adversely from the forward-looking statements.

## ADG Expansion Contribution 16

#### Leverage technology leadership

Smart Power, eNVM, RF, FD-SOI and SiC

#### **Revenue drivers**

- ADAS (Vision & Radar)
- Automotive-grade 32-bit MCU
- Infotainment (Radio, Satellite, Terrestrial)
- Smart Power (Braking, Engine Mgmt., Distribution) •
- Power MOS & Silicon Carbide for Auto & Industrial
- IPAD (Integrated Passive Active Devices)

#### Margin expansion drivers

- Leverage on revenue growth
- Improved mix in ADAS, infotainment & growth in distribution
- Manufacturing: 6" to 8" conversion, wafer cost in Crolles 12", yield and productivity in testing





## AMG Expansion Contribution 17

#### Leverage technology leadership

• Smart Power, Mixed Signal Analog and MEMS

#### **Revenue drivers**

- Power management combo for hard disk drives
- Analog ASSP & motion MEMS in smartphones
- Wired and wireless connectivity for IoT
- General purpose analog & motion control ICs for mass market
- Analog & MEMS for industrial & automotive

#### Margin expansion drivers

- Leverage on revenue growth
- Better MEMS mix: both new product & extended applications
- Manufacturing: efficiency in 8" mixed signal, loading in 8" MEMS, loading and yield in Assembly and Testing



Operating Margin Target in 2H17 : Low Teens



## MDG Expansion Contribution 18

#### Leverage technology leadership

eNVM and FD-SOI

#### **Revenue drivers**

- General Purpose STM32 MCU
- Secure Microcontrollers for smartphones
- NFC portfolio
- **RF FFPROM** •
- Mixed Process / Digital ASICs •
- Mass market expansion

#### Margin expansion drivers

- Leverage on revenue growth
- Wafer cost in Crolles 12" and 8"; Assembly cost
- Improved product mix in Digital ICs
- Progressive wind-down of Set-Top Box Business



#### **Operating Margin Target in 2H17 :** Low Teens



## Segment "Others" Expansion Contribution 19

#### Leverage technology leadership

- Specialized CMOS image sensors
- Time-of-Flight Technology
- I iDAR

#### **Revenue Drivers**

- 3D sensing & customer expansion for Time-of-Flight products
- Automotive applications

#### Margin expansion drivers

- Leverage on revenue growth
- Wafer cost in Crolles 12" and assembly cost
- Negligible unused capacity charges



**Operating Margin Target in 2H17 : Solid Profit** 



## Takeaways 20

- Innovative and broad product portfolio + industry momentum boosting growth across all the portfolio
- Strategic focus on industry megatrends and new programs enabling growth faster than the semiconductor market
- Margin expansion driven by operating leverage and breakthrough reduction in manufacturing cost
- Solid Capital Structure and Operating Cash Flow generation allowing investment to support growth, to reward shareholders and maintain flexibility
- Shareholder Value creation



## Appendix





## Appendix 22

- Free cash flow is defined as net cash from operating activities minus net cash from (used in) investing activities, excluding payment for purchases (proceeds from the sale of) marketable securities and net cash variation for joint venture deconsolidation. We believe free cash flow provides useful information for investors and management because it measures our capacity to generate cash from our operating and investing activities to sustain our operating activities. Free cash flow is not a U.S. GAAP measure and does not represent total cash flow since it does not include the cash flows generated by or used in financing activities. In addition, our definition of free cash flow may differ from definitions used by other companies.
- Net financial position resources (debt) represents the balance between our total financial resources and our total financial debt. Our total financial resources include cash and cash equivalents, marketable securities, short-term deposits and restricted cash, and our total financial debt includes short term borrowings, current portion of long-term debt and long-term debt, all as reported in our consolidated balance sheet. We believe our net financial position provides useful information for investors because it gives evidence of our global position either in terms of net indebtedness or net cash position by measuring our capital resources based on cash, cash equivalents and marketable securities and the total level of our financial indebtedness. Net financial position is not a U.S. GAAP measure.
- Operating income before impairment and restructuring charges excludes impairment, restructuring charges and other related closure costs. It is used by
  management to help enhance an understanding of ongoing operations and to communicate the impact of the excluded items.
- Adjusted net earnings and earnings per share (EPS) are used by our management to help enhance an understanding of ongoing operations and to communicate the impact of the excluded items like impairment, restructuring charges and other related closure costs, net of the relevant tax impact.
- Net revenues of "Others" includes revenues from sales of Imaging Product Division, Subsystems, assembly services, and other revenue. Operating income (loss) of "Others" includes items such as unused capacity charges, impairment, restructuring charges and other related closure costs, phase out and start-up costs, and other unallocated expenses such as: strategic or special research and development programs, certain corporate-level operating expenses, patent claims and litigations, and other costs that are not allocated to product groups, as well as operating earnings of the Imaging Product Division, Subsystems and other products.



## Specialized Technologies & Manufacturing Supporting Growth

**Jean-Marc Chery** 

**Chief Operating Officer** 





# Technology Portfolio

aligned with strategic focus areas

The leading provider of technologies Smart Power: BCD & VIP **Specialized Imaging Sensors** enabling solutions for Smart Driving and the IoT **Power MOSFET & IGBT MEMS** SiC & GaN – Discrete FD-SOI Smar Analog Mixed Signal FinFET through Foundry ivina Silicon Photonics CMOS eNVM Internet Package technologies Leadframe – Laminate – Wafer level - Sensors



# Technology & Manufacturing Focus 2017

### Silicon Carbide

MOSFETs and Diodes for Automotive & Industrial applications

#### **Advanced BCD**

Smart Power devices for Automotive & Industrial applications

#### **CMOS eNVM** (Embedded Non Volatile Memory)

Advanced General Purpose & Secure Microcontrollers for Consumer, Automotive, Industrial applications

#### Imaging

Time-of-Flight & specialized image sensors



## Silicon Carbide 4



#### Much more efficient than IGBT

- 5x ~ 8x smaller size
- 7x lower switching loss (W)
- 40% lower total loss (W)
- 15% higher working temperature



SiC



## Advanced BCD 5

#### **Advanced BCD**

Airbag – ABS – ESP HDD – Printer – Audio amplifier Power supply – Power management

100V

**7V** 

300V

190V

6kV

700V

BCD8s / 8sP / 8sAUTO (0.16µm) BCD9s / 9sL (0.11um) BCD10 (90nm) - BCD11 (65nm)

#### SOI BCD

Full digital amplifier Echography AMOLED - Pico-projector

## SOI-BCD6s (0.32µm) SOI-BCD8s (0.16µm) SOI-BCD9s (0.11µm)

#### High Voltage BCD

Lighting **Motors Electrical Car**  BCD6s Offline (0.32µm) BCD6s HV Transformer (0.32µm)

#### Invented by ST in the 80s. Widely used today in the industry



**Lithography Nodes Evolution** Increased integration to embed more digital functions

#### **Power Evolution**

Devices optimized for Low Conduction Losses and High **Frequency** applications

- **Process customization by application** Innovative process modules and materials
- Packaging Developing advanced packaging solutions



## CMOS eNVM 6

In production	In deployment	Next gen	
CMOS M40 eFLASH 40nm	<b>eSTM40</b> Proprietary Memory Cell 40nm	ePCM Phase Change Memory 28nm	
<ul> <li>High performance logic for 32-bit MCUs</li> <li>High robustness</li> <li>High reliability with extended temperature</li> </ul>	<ul> <li>Identical functionality to Split Gate Cell with size as small as Split gate 28nm</li> <li>Highly competitive solution</li> <li>Based on a ultra low power CMOS 40nm platform with analog and RF features</li> </ul>	<ul> <li>Leveraging on 28nm FD-SOI platform</li> <li>Above IC Phase Change Memory technology</li> <li>Compatibility with the most stringent automotive requirements</li> </ul>	





## Provide differentiated Smart Optical Sense & Illumination solutions

#### **Proprietary Technologies**

Advanced pixel & Silicon process

Optical package/module & Imaging system expertise

Differentiated Offering

#### Time-of-Flight & Specialized Image Sensors

Proximity – Ranging Gesture – Depth map

Differentiated pixels, Visible & IR, High Dynamic Range & Flicker Free Imaging

# Fast Growing ApplicationsImage SensorsImage SensorsImage SensorsImage SensorsImage Sensors



## **Front-End Manufacturing** Unique capability

Technology portfolio aligned with application focus areas

Flexible IDM model with foundry partners

- Internal / external technology complementarity
- Manufacturing capacity flexibility at foundry

Clustering approach



#### 6 Front-End sites, including 3 R&D centers



# Digital Manufacturing Strategy

- Multiple sourcing through technology & manufacturing partnerships
- Rousset / Crolles clustering
- Crolles 300mm increase of scale on differentiated technologies according to demand



Technology		Driver/First	Second
	≥40nm	Crolles 300	Foundry
	<40nm	Foundry	Crolles 300
	≥90nm	Rousset 200	Foundry
CINOS ENVIN	<90nm	Crolles 300	Foundry
CMOS FD-SOI		Crolles 300	Foundry
FinFET		Foundry	
Specialized Imaging		Crolles 300	
BICMOS	≥90nm	Crolles 200	
BICINIOS	<90nm	Crolles 300	
Silicon Photonics		Crolles 300	
HCMOS9A		Crolles 200/300	Foundry





#### **Manufactured in Crolles**

CMOS eNVM for Microcontrollers

CMOS Bulk & FD-SOI up to 28nm for digital ASICs and automotive

Analog CMOS / BiCMOS

Silicon Photonics

Time of Flight

**Specialized Imaging** 



Embedded Non Volatile Memory (eNVM)

CMOS Bulk & FD-SOI, Analog CMOS / BiCMOS, Silicon Photonics, Time of Flight, Specialized Imaging
# Analog & Power Manufacturing Strategy

### **Leading Technologies**

- Smart Power BCD9s and BCD10 automotive and industrial
- MEMS: Piezo actuators, micromirror, motion,...
- Trench Power MOSFET
- SiC Power MOSFET planar and trench, automotive grade

## **Cost efficiency**

- Singapore 8" expansion in Automotive Power discrete & BCD
- Catania 8" expansion and 6" phase-out
- Increased use of Foundries for flexibility

#### **4 Front-End sites**



### Integrated Manufacturing & R&D

Agrate & Catania excellence centers Time to market – time to volume Clusters of leadership

MFG

Product

## **Back-End Manufacturing** Unique capability

&

**Central Engineering** 



Singapore

**Kirkop** 

Packaging portfolio aligned with application focus areas

Internal and external complementarity

Combining specialized packages and mass production capability

SOIC

**BGA** 

QFP

Power SO

**Power TO** 

LGA (MEMS)

Muar

**Power SO** 

**BGA** 

**Bouskoura** 

Kirkop

life.auamented

# Back-End Manufacturing Strategy

### **Leading Technologies**

- System in Package (SiP), Motion MEMS, microphone, PZT
- Ultra thin wafers (< 50 micron)
- Very-low laminate substrates (<0.13mm)

### • WLCSP

- 3D integration, flip chip interconnect
- Stacked die and silver wires (0.8-2.0 mils) on lead frame package
- Super High Density lead frames (110mm width)

## **Cost efficiency**

- Big Data analytics (predictive maintenance, time to yield, die pairing)
- Factory automation
- Material supply chain
- Flexibility at foundries

### Integrated Manufacturing & R&D

- Kirkop excellence center
- Time to market time to volume
- Design in quality



# 2017 Capital Spending 14

### **Probing, Assembly & Testing**

- Assembly and Test for new program in Time-of-Flight technology
- Assembly and Test for Silicon Carbide
- Assembly and Test capacity to support revenue growth and new products particularly for Automotive



### Front-End Manufacturing/R&D

- Capacity expansion and new technologies in the existing Crolles 12" shell
- Continued mix evolution to advanced **BCD** in Agrate
- 8" footprint and capacity extension and SiC 6" capacity in Catania
- 8" in Singapore for Power Discrete & BCD



Plan under review with possible increase to support our innovative product portfolio and fuel significant revenue growth in 2H 2017 and beyond

## Takeaways 15

- Manufacturing and technology R&D fully aligned with application focus areas
- Combination of specialized and mass production offering with optimized internal and external allocation





#### **Key programs**

- Silicon Carbide ramp up
- Advanced BCD technology strong growth
- CMOS Embedded Non Volatile proliferation at 40nm and Phase-Change Memories development in 28nm FD-SOI
- Time-of-Flight and specialized imaging sensors technology ramp up
- Strong 2H 2017 Manufacturing efficiency Improvement



## **Application Strategic Focus**

#### **Georges Penalver**

**Chief Strategy Officer** 







Smart Things

### Smart Home & City

Smart Industry



2









# ST SAM Evolution by Application 3

#### % of ST SAM 2016

#### Contribution to ST SAM Growth (2016-2019)







## ST SAM Evolution by Product

#### % of ST SAM 2016

#### ST SAM Growth (CAGR 2016-2019)



life.augmented





Smart Things

Smart Home & City



Smart Industry









## Internet of Things Connected Devices



Source: IHS-Markit, excluding PC & digital home, connected cars



# The Building Blocks of the IoT 3

	Processing	Security	Sensing & Actuating	Connectivity	Conditioning & Protection	Motor Control	Power & Energy Management
Smart Things				<b>a</b>	WWW		
Smart Home & City	Ultra-Low Power to High Performance	Scalable security solutions	Full range of sensors and actuators	10 cm to 10 km	Nano Amps to Kilo Amps	Power conversion Monitoring Drivers	Nano Watt to Mega Watt
Smart Industry		$\bigcirc$		((;))	Ø		



Internet



# ST Strategy and Offer for the IoT

IoT is an end-to-end system from device to cloud involving many actors





## IoT Product Development Make it easy and make it fast



## ST Solutions for the IoT

#### Common SW Platform

Cloud Provider SDKs supported, enabling sensor-to-cloud



SW packages from drivers to full application examples and Mobile Applications



STM32 Open Development Environment





STM32 Nucleo development boards Covering the broad portfolio of STM32 MCU families

STM32 Nucleo expansion boards (X-NUCLEO) Offering peripheral functions



Modular Hardware

27

**STM**32

**INTEGRATION** 



#### ST & 3<sup>rd</sup> party form-factor boards





## Modular Hardware 12

27 development boards and growing... in two flavors (Processing & Security)



Covering all STM32 microcontroller families and different development needs

### 32 expansion boards and growing... covering all the key functions





## Software for end-to-end Cloud Solutions 13





# Pre-integrated Application Packages

**Cloud Prototyping Function Packs Pre-packaged functionalities** Mobile Apps Prototyping used in most popular application domains Pre-integrated application examples (Function Packs) Æ High value middleware STM32Cube expansions STM32Cube Wearable IoT Building Home middleware Smart Things applications automation STM32Cube expansion HAL STM32 Cube integrating functionality STM32Cube from several expansion boards Hardware Abstraction Layer (HAL) STM32 Nucleo STM32 Open STM32 Nucleo Development expansion boards development boards Environment (X-NUCLEO)

## The Artificial Intelligence Opportunities









## Artificial Intelligence Centralized





# The AI Opportunity for ST 18

#### • The are many benefits to distributed AI

- Reduced central processing needs
- Reduced data communication requirements
- Faster response time
- Improved privacy and data security
- Overall reduced energy needs
- STM32 microcontrollers with integrated neural networks will be ideal to provide distributed artificial intelligence
- ST already working on proof-of-concept architectures, suitable for integration into various devices
- This new wave of AI will also create demand for many more smart sensors and actuator nodes







Smart Driving







# **Smart Driving**



### **Key Applications**

Active Safety - Passive Safety

Electric & Hybrid Vehicle Electrification

Infotainment - Telematics

Powertrain Direct Injection Engine Automatic Gearbox

Braking - Steering

#### ST SAM \$B





Source: Strategy Analytics



Smart Driving is about putting the driving experience of the car occupants as the focus point

ST is making driving safer, greener and more connected through a fusion of technology

safer	greener	more connected
		<image/>



# The Building Blocks of Smart Driving

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# ST Strategy and Offer for Automotive 23





Smart Things

### Smart Home & City

Smart Industry











## **Internet of Things**

Paul Cihak EVP, General Manager, Sales and Marketing, Europe, Middle East and Africa

**Claude Dardanne** EVP, General Manager, Microcontroller and Digital ICs Group

**Benedetto Vigna** EVP, General Manager, Analog and MEMS Group







Smart Things

Smart Home & City



Smart Industry









# ST Offer for IoT 3

	Processing	Security	Sensing & Actuating	Connectivity	Conditioning & Protection	Motor Control	Power & Energy Management
Smart Things				<b>a</b>	WAIN		
Smart Home & City	Ultra-Low Power to High Performance	Scalable security solutions	Full range of sensors and actuators	10 cm to 10 km	Nano Amps to Kilo Amps	Power conversion Monitoring Drivers	Nano Watt to Mega Watt
Smart Industry		$\bigcirc$		((;))	Ø		



# Everything for Traditional Markets





## STM32 The brain of many applications

- #3 MCU Supplier worldwide\*
- 32-bit MCU leader\*
- STM32 portfolio
  - 10 series
  - >700 Part Numbers
- 50K customers WW
  - > 2 Billion units shipped
  - 1 Billion units yearly run rate
- Applications coverage
  - Consumer
  - Automation
  - Healthcare
  - Industrial
  - Smartphone
  - ...





## The loT Trend

Any system able to leverage the Internet and its ecosystem





# Everything for the Internet of Things




## Powering a broad range of connectivity solutions

From module to SOC, meeting requirements for time-to-market and volume



**STM32** 

## STM32

9

Embedding scalable security

### Solutions for ultra-low power and high performance platforms





## STM32 + Secure MCU Covering all market needs

10



## NFC + Secure Element State-of-the-art secure solution for mobile transactions





## Expanding the Ecosystem Growing our customer base





# MEMS and Analog Empower the IoT 13



Today only a tiny portion of the sensory data that would be useful is captured, stored and analyzed

...and even smaller part of that is used to carry out actions through actuators



# Analog & MEMS for every IoT Application 14

	Sensing & Actuating	Connectivity	Conditioning & Protection	Motor Control	Power & Energy Management
Smart Home & City	Environmental Sensors Microphones	Sub-1GHz Wi-Fi Modules	General purpose analog	Motor control for appliances	Smart Metering Home applicance power
Smart Things	Motion & Environmental Sensors Actuators	Bluetooth Low Energy	ESD protection Baluns LDO	Motor control for battery powered devices	Wireless charging Fast charging AMOLED Display Power
Smart Industry	Industrial Motion Sensors Current sensors	IO-Link Power Line Communications	Protection devices High performance op amps	Intelligent power drivers Galvanic isolated ICs	Power conversion Power Modules & Discrete



# MEMS and Analog Empower the IoT Today 15



# Smart Metering 16



Smart Meters equipped with ST **Powerline Connectivity Solutions** 

> Smart Meter Install Base CAGR 2017-2022



Complete BOM Coverage

PI C Modem **Microcontroller Power Supply Controller** MEMS **RF Connectivity Standard Products** 

> \$10 / Meter





Gas

Flow

Smart **Electricity Metering** 





## Wireless Connectivity Solutions Bluetooth Low Energy & Sub-GHz



BlueNRG Family Ultra Low Power Bluetooth Low Energy Processors



SPIRIT Family Sub-1GHz Radio Transceivers





#### **RF Solutions Design Pipeline**



#### Design Win = Design won. First customer order received Design In = ST product selected by customer. First customer order not yet received Opportunity = Identified opportunity with active design-in ongoing

# Analog for Smart Things 18



FingerTip Smart Touch Screen controller Low latency, Low power

#### AMOLED Display PMIC

General Purpose Analog

Signal conditioning and power management



Multi Mode Qi/Airfuel Wireless Power Bi-directional - Receiver & Transmitter

> Magnetic Resonance In partnership with WiTricity™

Charging Solutions USB Type-C and Power Delivery, Fast Charge









# Leading MEMS Sensors for the IoT 19

Smart Things

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OPTICAL IMAGE STABILIZATION GYROSCOPE	ACCELEROMETER & GYROSCOPE 6-AXIS IMU	ULTRA LOW POWER ACCELEROMETER	HIGH ACCURACY Pressure Sensor	ACCELEROMETER & MAGNETOMETER COMPASS
L2G2IS	LSM6DSM	LIS2DW12	LPS22HB / LPS35HW	LSM303
High performance and accuracy	Low power, low noise for User Interface and Image Stabilization	Embedded smart functions for wearable applications	Compact, low power, water resistant	Compact, high accuracy, with pedometer.
	(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)			



## Size, Power & Simplicity Motor control for the IoT

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# ST Active in Smart Industry Worldwide 21



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# Smart Industry 22



## Enabling smarter, safer and more efficient factories and workplaces





- Factories that produce in a more efficient manner
- More flexibility and customization possibilities in the supply chain
- More sustainable production with less waste and less energy used
- Safer working environments for people
- Better man-machine cooperation in the work place
- Optimized usage of machines and tools

# Challenges & Opportunities 23





## ST Covers Key Smart Industry Applications 24

									ST F	Product	t Family	У						
Application	Motor Drivers	Motor Drivers SiP with MCU	Gate Drivers	Intelligent Power Switches	Galvanic isolated ICs	ASICs with Embed Diagnos- tics	Safety Integrity Level (SIL) ICs	AC-DC Conversion	Power Mgmt	Digital Power	Power Modules & Discrete	MOSFET IGBT SIC	Signal Conditioning & Protection	MCU	Secure MCU	Wired Connectivity	Wireless Connectivity	Sensors
Industrial Robots	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Programmable Logic Controller				•	•	•	•	•	•			•	•	•	•	•	•	•
Industrial Power & Energy Management			•		•	•	•	•	•	•	•	•	•	•	•	•	•	
Smart Motion Control	•	•	•	•	•	•	•	•	•		•	•	•	•	•	•	•	•







1



## **Programmable Logic Controller** Distributed Sensor Nodes connected with IO-Link



- 4x IO-Link Master Controller
- Protection devices .
- 32-Bit Microcontroller





O IO-Link **Accelerometer IO-Link Transceiver** Accelerometer 32-Bit Microcontroller OIO-Link O IO-Link **Proximity sensor IO-Link Transceiver** IO-Link Transceiver Time-of-Flight Sensor Vibration Sensor 32-Bit Microcontroller 32-Bit Microcontroller



**Temperature** 

sensor



Vibration

sensor

OIO-Link

IO-Link Transceiver **Temperature Sensor** 32-Bit Microcontroller



# Takeaways

- Internet of Things offers many opportunities for ST from Sensor to Cloud
- We have all the building blocks for the IoT
  - STM32 processing solutions with integrated security and connectivity
  - MEMS and Analog portfolio from consumer to industrial applications
- Our constantly expanding development ecosystems around the STM32, including cloud connectivity, make IoT design fast and affordable
- The needs of global Smart Industry initiatives fit perfectly with ST's long experience and product offering







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# **Smart Driving**

Marco Monti Executive Vice President, General Manager, Automotive & Discrete Group

Marco Cassis Executive Vice President, President, Region Asia Pacific

**Bob Krysiak** Executive Vice President, President, Region Americas, Global Mass Market and Online Marketing Program





## ST: Global and Diversified Automotive Leader with over 30 years experience





GNSS ST Leadership in key Automotive Engine 24 GHz ADAS Entry & Car Audio Smart **Applications** Management RADAR Safety Mid-end Amplifiers Power **GNSS Telematics** 



# Strong Commitment to Automotive

36 ST components on average for each new car produced, up to 800 ST components in premium models



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(\*) including surround view



## Smart Driving Expectations for 2017

#### safer

greener

more connected

- EyeQ4 FD-SOI volume ramp-up from Crolles 300mm for several car makers
- Increasing volumes of surround view video solution with premium car makers
- 20Mpcs of RADAR based ICs to be shipped, ramping up 77GHz RF solution
- Continuing double-digit growth of 32-bit automotive MCU after ~50% growth in 2016
- SiC transistor volume ramp-up in H2 for electrical traction and on-board charging
- Infotainment platforms ramp-up with European, Japanese, Korean and American OEMs
- 17 new Smart Power ASICs (BCD9 110nm) entering production for key applications
- Accelerating growth in MEMS, general purpose analog, EEPROM and 8-bit MCU for automotive



## **Automotive Industry Transformation**

From complex mechanics to car simplification and user experience focus







# Smart Driving is about making the User Experience the Focus Point

#### User Value Added Services





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# Semiconductors Leading the new Mobility Transformation

# <section-header><image><image>

Electronic Component as % of Vehicle Cost (\*)

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#### 2016-2021 Highlights

Semiconductor Market CAGR +3.3% Automotive Semiconductors +5.2% ADAS Semiconductor growth +23.2% Electrification Semiconductor growth +18.9%



#### 2016 to 2021 Automotive Semiconductor Market



#### (\*) Data source: www.pwc.de

## Innovative Connectivity making Driving Smarter Electrical vehicles connected seamlessly with the world (V2X)



Swarm Distributed Intelligence allows Cars to Know What, Where and When things happen













## Vehicles in the Network: Today Multiple communication channels

#### Wi-Fi

- Access to the cloud
- Vehicle-to-Vehicle Communications
- Vehicle-to-Infrastructure
   Communications



#### Terrestrial

- Digital Radio Audio/Data broadcast
- Modem connectivity
- Smartphone integration
- Emergency Call











# Navigation Satellite audio and data stream



#### Vision & RADAR Sensing

- ADAS
- Assisted driving
- Autonomous driving





(\*) ADAS Safety: Collision Warning, Distance Warning, Lane Departure, Source: Strategy Analytics, Internal data

## The Evolution: Vehicles to Everything All communication channels are fused to enhance functionality



More connected vehicles enable innovative new functionalities for customers Additional 730M\$ Market Opportunity by 2021 (\*) on top of traditional ADAS

#### V2X Enabling Elements

- Sub-meter GNSS positioning
- Level 3+ vision based ADAS
  - Vision processor
  - RF (24/77 GHz) redundancy
  - Sensor fusion
- Wi-Fi communication
  - Secured
  - Automotive grade
- Cellular connectivity and Smart Phone
   integration processor

ST has technology leadership in all these technologies





# Sub-meter Positioning

<ul> <li>Teseo GNSS (in production)</li> <li>Multi-constellation capability</li> <li>Navigation</li> <li>Data collection</li> <li>Flexible architecture</li> <li>standalone / baseband integration</li> </ul>	Multi-constellation and Multiband GNSS signal processing for decimeter precision	<ul> <li>Teseo APP - Automotive Precise Positioning Sampling 2017</li> <li>Multi-constellation capability</li> <li>Decimeter precise vehicle positioning</li> <li>Highway Autopilot, Autonomous Driving</li> <li>Valet / Automatic Parking</li> <li>Data Mining with Driver &amp; Roads Profiling</li> <li>Black box full functionality</li> </ul>
ST Performance	Expertise	Strategic partnerships
<ul> <li>+20% Y-o-Y Sales</li> <li>Leading with Major OEMs</li> <li>20% Market share (*)</li> </ul>	Source: Strategy Analytics & ST	BeiDou 1~2~3   SeiDou 1~2~3

## Vision Processors & RADAR sensors The ADAS functionality



in RF RADAR Transceivers Market in 2016





2005	2010	2015	2017	2020
• Mobileye 1 <sup>st</sup> Gen	• Mobileye 2 <sup>nd</sup> Gen • 1 <sup>st</sup> 24GHz Gen	• Mobileye 3rd Gen • 2 <sup>nd</sup> 24GHz Gen • 1 <sup>st</sup> 77GHz Gen	<ul> <li>Mobileye 4<sup>th</sup> Gen</li> <li>2nd 77GHz Gen</li> <li>Auto Parking MPU</li> <li>Surround view Video Processor</li> </ul>	<ul> <li>Mobileye 5<sup>th</sup> Gen</li> <li>High data rate Radar MCU</li> <li>360° Vision video processor</li> </ul>

Highest Growth in RADAR Transceivers (> 20Munits expected to be shipped)

Powering de facto market standard for vision based ADAS (EyeQ)

Progressively expanding vision-based ADAS solutions



ST Leadership

#



# Vision Processing beyond ADAS

non-safety features enabled by connected real-time vision processors

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# V2X Communication Wi-Fi 11.p

#### ST – Autotalks Technology at a glance

• DSRC: Wi-Fi -11.p

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ST Leadership

- ST Multicore ARM real-time processor IPs (HW+SW)
- Autotalks modem proprietary IPs (HW+SW)
- Full Compliance with US Mandate
- Fully proven Cyber Security protection
- Cutting Edge RF performances
- High operating temperature for Auto Grade quality



V2X Opportunity 2023







V2X in 2019, VW Golf 8



## ST Leadership

#### Complete Solution to bring Connectivity to every car







#### Accordo platform Smartphone Integration Processor

- Multi-core ARM processor
- Full phone replication in dashboard
- Multi-standard capabilities
- Advanced graphic to complement car HMI
- Automotive quality



Telemaco platform Telematics and Connectivity Processor



- Multi-core ARM processor
- Unique embedded security module
  - Automotive quality
  - Flexible system architecture



## Car Electrification Trend Major opportunity to expand car silicon contents

#### Vehicle Sales Progression 2016-2021



Hybrid + Electrical Combustion — Hybrid +Electrical % of Sales

#### ~600\$ Additional Opportunity per Vehicle (\*)





#### Electrification enabling elements

- Efficient main inverter driver
- Fast Charging
  - In-car charging
  - Fast charging station & Infrastructure
- Li-Ion Battery management

ST has technology leadership in all these technologies



## SiC Technology main inverter and charging

SiC Advantages vs. Conventional IGBT

- 5 ~ 8x smaller size
- 7x lower switching loss (W)
- 40% lower total loss (W)
- 15% higher working temperature

#### ST unique competitive offer

- Main inverter SiC MOSFET (650/1200V)
- Chargers SiC diode (650/1200V)
- On Board Charger SiC MOSFET (650/1200V)

Many joint programs started with several car makers

• SiC diode in full volume production

Market Evolution (\*)

Execution on track

Transistor qualified

IGBT

2016 TAM\* \$258M

- Customer qualification in progress
- Capacity in place
- Supply chain secured
- Full production in H2 '17








# ST supporting Chinese Electrical Mobility

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ST will supply a battery controller compliant to the "Made in China 2025" initiative. Developed with Chinese partners using an innovative architecture based upon ST's BCD super integrated technology

**ST** Leadership

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## MEMS Sensors & Analog for Smart Driving 19



### Motion Sensors For Automotive Safety, Navigation & Telematics



**General Purpose Analog** For Automotive Applications

6-axis inertial modules for navigation assistance



**Hi-g accelerometers** for airbag applications



**Automotive Power Management** 







**Medium-g accelerometers** for telematics boxes









## Smart Automotive Camera Solutions Transforming Driver Assistance



Sensing & Viewing Camera Front-Facing View Rear & Surround View eMirror



In-Cabin Optical Sense Driver monitor Gesture control Occupancy Detection



LiDAR Autonomous Driving through Sensor Fusion



- Leading high-performance HDR & Flicker Free solution
- Leveraging IP, know-how and supply chain expertize from high-volume consumer
- Supply security through In-house manufacturing
- Proprietary silicon technologies

## Secure MCU, EEPROM & 8-bit MCU for Automotive

## Security & Reliability for connected vehicles







- ST is a market leader in Automotive with a full product offer
- Car connectivity and electrification are progressively changing the automotive industry
  - Seamless connectivity with infrastructure, other vehicles and the cloud makes the car safer and enhances the user experience
  - Electrification reduces impact on the environment, maintenance cost and offers improved drivability
- Connectivity and electrification are progressively increasing the silicon content in every vehicle
- ST is ready to serve this market transformation with its connectivity products, power technologies and full system solutions



# Automotive and Discrete Group (ADG)

#### Marco Monti

Executive Vice President General Manager, Automotive and Discrete Group





# Automotive & Discrete Group in FY'16



# Extended Product Portfolio

ELEMAC

#### **Power & Discrete**

•

Smart

SiC devices

**PowerMOS** 

**AC Switches** 

**Protections** 

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EMI, EOS & ESD

**Integrated Filters** 

nternet

Thinas

IGBT

Diodes

#### **Super-Integrated ICs & ASICs**

Engine control and power management ICs Alternator and Voltage regulators Ignition controllers and drivers DC, stepper and multiphase motor controllers Braking/ABS drivers Passive safety sensors and controllers Internal external light controllers LED and active lighting Door module drivers Car networking ICs **GNSS** Positioning **Audio Amplifiers** Analog, digital and satellite tuners **Focus** area

#### **Highly Advanced Processing**

Vision and RADAR based processors Radar 24/77 GHz transceivers ADAS ASICs **Telematics processors HD** Imaging ICs Auto-grade **Microcontrollers** V2X Processors Audio processors Smart

# Market Positioning: At a glance



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(\*) on SAM: Power Schottky, Ultrafast & SiC diodes EOS, ESD, Lighting protections & IPAD's Source IHS-Markit

# ADG: Automotive





30+ years leadership in automotive

Strong Market presence

- ADG provide 90% of ST revenue in Automotive
- Significant Innovation breakthroughs
  - New materials for power electronics, ready for production (SiC) •
  - Expanding the roadmap in Low Voltage MOSFETs
  - Fast Revenue Growth in digital products for ADAS, 32-bit MCUs and solutions for telematics, e-Call and V2X
  - Proliferating products in latest Vertical Power and BCD smart • power technologies, targeting new applications
  - Cutting edge technologies portfolio, lps, automotive design methodologies, dual source approach for supply security
- Strong cooperation with car makers and market leaders











Automotive **Microcontrollers** 

**Power & Smart** Infotainment and Telematics Power

Radar & Vision ADAS

V2X



## Smart Driving What to expect in 2017

**Product Mix Innovation** 

#### Revenue Growth

#### **ADAS: Assisted Driving**

 Exceeding 30Mpcs of RADAR based ICs shipped to the market, ramping up 77 GHz FD-SOI RF solution

#### 32-bit MCUs

 Continuing double digit growth of 32-bit automotive micro after ~50% growth in 2016

#### **Audio Amplifiers**

• Expanding volumes in audio following contracts with our premium audio partners

#### Silicon Carbide MOSFETs and Diodes

• SiC volume ramp-up for electrical traction and on-board charging (Catania 6")

### ADAS: Pioneering Autonomous Driving

- EyeQ4 FD-SOI volume ramp-up from Crolles 300mm for several car makers
- New use Cases for Eye-Q vision based processor on top of traditional Autonomous Driving functionality

#### **Infotainment Processing**

 Accordo platform ramp-up with European, Japanese, Korean, American OEM's

#### **Power & Smartpower**

- 15 new Smart Power ASICs (BCD9 110nm) entering production for key applications
- Several Smart Switches (M07 350nm) expanding volumes in New Tier-1 Lighting platforms



# Focus on High Growth Areas

#### Automotive Industry Growth by Segment

### ST Focus & Portfolio Leadership



- ADAS Vision based and Radar
- 2 Car Electrification High Voltage & Low voltage Power & Smartpower



**3 32-bit Automotive with security** Gateway, Radar, Body, Transmission



4 Telematics & Entertaiment Audio, Positioning, Tuners, Processors







**Chassis & Safety** 

Mkt share

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# Smartpower Market 8

#### **Key Customers** FY '16 Market Positioning Key Products and Design Wins Strategy **Ontinental** From Commodity ASIC to differentiated scalable ASSPs. new roadmaps for high value market segments Servable Market **Total Market** Push on new Smart Power Foundry Business # Major Award **Smart Power ICs** Market Share 100 M\$ Award on Transmission for #1 WW electronic • UAES manufacturer 40 M\$ Award for Battery Management solution with a • Lighting **Parking Brake** Chinese market leader Mkt share Mkt share

#### **Innovation Leadership**

- ST Market leadership for world 1st solution for parking brake (P) •
- New Switches & Bridges for Power Distribution & Motor Control for 48V •





Engine Mamt. Mkt Share

(\*):market share on SAM Source: Strategy Analytics

# Power for Electrification

Performance

### FY '16 Market Positioning

#

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Total Market

in High Voltage MOSFETs

in Thyristors and Triacs

in Power Rectifiers(\*)

in Automotive Power

Transistors

### Key Products and Design Wins

#### SiC MOSFETs

- New 650V /1200V product family tailored for motor control
- Product Qualified, Production Started

#### SiC DIODEs & UI TRAFAST Rectifiers

- Fast, Efficient, High temperature
- Chargers and DC-DC converters

### **TRIACS**, Thyristors

- Largest product portfolio in the industry
- For on-board chargers to limit in-rush current at system connection

#### LV MOSFETs

- Extending STripFET F7/H7 LV MOSFET roadmap with 22 new part Numbers in 2017
- Sampling STripFET F8/H8 for enhanced switching performance





# Automotive 32-bit MCUs 10

### FY '16 Market Positioning

**3.5B**<sup>Total Market</sup>

Chassis & Safety

0.5B<sup>2016</sup> Awarded Business

2.5B<sup>\$</sup> Market for products with security by 2021

TAM coverage with focus on Body, Powertrain,

### Key Products and Design Wins

#### **Revenue Growth**

- Design win momentum keeps going (+0.5B\$ / 50M\$/y increase)
- Strong high double digit Backlog
- Production of 40nm generation for Gateway and Transmission
- Started shipping 77Ghz Radar applications in High volumes

#### Enlarged portfolio with focus on Core Applications

- Body applications, Secure Gateway, Radar systems, Battery management, Park Pilot & Safety applications
- Progress in line with expectations for new high-end family with ARM R52 core, eNVM in Crolles with 28FDSOI technology

#### Security

 100% of new products with embedded security subsystem to capture Security Market opportunity in Automotive **Ontinental** 

**Key Customers** 

BOSCH

UAES





Λννετ

Reach Further"



## **Advanced Driver Assistance**

### FY '16 Market Positioning

### Key Products and Design Wins

Sampling 2<sup>nd</sup> Generation 77Ghz Radar Transceivers

Sampling Safety Multi-voltage regulators compatible

24GHz adoption is growing. New system partition under

evaluation to reduce system cost and expand proliferation

Machine Vision

Surround View

ADAS ASICS

**Power Management** 

with Several ADAS applications

Radar

Strong Partnership with Mobileve

EyeQ5 is at advanced design stage

For high speed interconnect technology

For far infrared vision processors

EveQ4 production in 2017.

### **Key Customers**





Smar

#### **ADAS Safety Segment Machine Vision**

Radar Transceivers Market



776Hz lon range rada Shipping in volumes Parking Camera Processor Started design of Advanced Surround View Processor





MOBILEYE

Autoliv

Up to 25 Advanced Sensors per car to scan the environment

#### (\*) Core apps: Forward collision warning, lane departure warning, pedestrian detection, adaptive cruise control, blind-spot detection (\*\*) TAM excludes camera, memories and optoelectronics



**3.8**B

# Telematics & Infotainment

### FY '16 Market Positioning

### Key Products and Design Wins

### **Key Customers**

#### Infotainment & Telematics Processors

- Accordo2 in high-volumes, further 6 projects SOP within 4Q'17 .
- Telemaco 2 in high-volumes. 3 further projects by 3Q'17 .
- Telemaco 3P (with Security) now awarded for a major EMEA OEM .
- Cooperation with AirBiguity for SW Updates for Connected Vehicles .
- Autotalks: V2V (Craton2+Pluton2) awarded for 10 OEMs

#### **Terrestrial Tuners**

- AM/FM CMOS Tuners started production at 2 major Tier1's
- Full Digital Tuners Kit (including Digital Co-processor for DAB and HD) . awarded by 3 major Tier1

#### **New Market Segments**

- Sampling Multicore Processors for Digital Clusters
- 2 New Class-D power Amplifiers with 2 channel and 1 channel option
- Investment on Precise Positioning for autonomous driving ٠
- Added Positioning Module to product line up to expand sales to a wider set of customers in multiple application domains
- New investment launched for Software Radio Receivers

### 



Clarion

**Ontinental** 



**JVC KENWOOD** 







(\*):market share on SAM Source: Strategy Analytics



## Positioning **Audio Amplifiers**





## Infotainment ASSPs

**Terrestrial Tuners** 







# ADG: Power & Discrete 13

- From General Purpose Discrete to Differentiated Discrete around **Application clusters** 
  - Automotive, Servers, Appliances, IOT wireless nodes, mobile phones

#### **New product Categories**

•

- Continuing to renew the portfolio at a fast pace (>20% of sales on new products)
- New Medium Power SCR & Triacs, several new passive integration configurations
- Extended Silicon Carbide offer from Diodes to MOSEETs
- New high voltage product line to maximize efficiency in Server Power converters and Appliance Motor Inverters
- New low voltage family for High efficient servers

#### **Packaging Innovations**

- Ultra miniaturization for protections
- New Power Packages for high-power applications with optimized power density including Intelligent Power Modules, High Power Modules



(\*) Power Schottky, Ultrafast & SiC diodes EOS, ESD, Lighting protections & IPAD's (\*\*) Excluding (automotive)



## Discrete What to expect in 2017

#### Revenue Growth

#### DISCRETE

• Strong double-digit broad range growth

#### PROTECTIONS

• Ramping up in new mobile phone platforms after a transition year

#### LOW VOLTAGE MOSFETs

• Several customers starting with new Advanced Trench Products for servers, industrial and automotive (30 new part numbers)

#### SILICON CARBIDE MOSFETS

• SiC MOSFETS volume ramp-up for industrial

#### **INTELLIGENT POWER MODULES**

• Several programs for Home Appliances with leading WW makers

#### **Product Mix Innovation**

#### SIC DIODES and HIGH VOLTAGE SCR

• Several cars to production in 2017 for on-board chargers

#### IPAD

• New wins for tunability filters for Smart Phone 4G capability

#### **FERD Diode**

• New wins for high efficiency game console CPUs power supplies

#### **HIGH VOLTAGE MOSFETs**

• Several programs for Server, Automotive and Telecom racks with high double digit growth (80 new part numbers)

#### **POWER MODULES**

• Started production 1st wave of high power products (ACEPACK) for multiple markets



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## **ADG: Power & Discrete** MOSFET, IGBT, Diodes & SCR/Triacs

### **Application Segment**

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#### Selected Technology

### **Innovation Examples**





products in 2017

## 

From stand alone Packages to Modules

2 products in 2017

15

technologies for synchronous rectification



## ADG: Power & Discrete Protection, Integrated Discrete Devices



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**BroadReach Signal Filtering** 

# Leadership Technology & Manufacturing with dual source option



## Takeaways I

## Three Pillars

- Automotive Application Specific products
- Multimarket Power Discrete
- Protections
- Smart Driving
  - Reconfirmed growth in business line such ADAS, 32-bit MCU, Telematics, Smart power
  - Contribution from new drivers especially in Power Discrete for 2017
  - ST's value proposition is attracting new customers interested in co-designing products leveraging ST's Automotive know-how, IPs and technologies
- Internet of Things
  - Power Discrete: Differentiating roadmap vs. competition to lead in energy conversion efficiency and create stable long term growth drivers
  - 2017 growth clustered in smartphones, servers, telecom equipment, appliance and other industrial markets



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# Microcontrollers & Digital ICs Group (MDG)

**Claude Dardanne** EVP, General Manager, Microcontroller and Digital ICs Group

Flavio Benetti

VP, General Manager Digital & Mixed Signal ASICs





## Microcontrollers and Digital ICs Group (MDG) Product Lines

Secure

MCU

#### General Purpose Microcontrollers

- STM32 32-bit MCUs
- Ultra-low-power / High performance
- Broad choice of peripherals
- Broadest portfolio
- 10 years longevity for industrial applications

#### Secure Microcontrollers

- Mobile Security (SIM, eSIM, NFC ctrl and e-SE)
- Automotive grade Secure MCUs
- Banking, ID and transport
- Authentication for secure IoT & anti-counterfeiting
- Turnkey solutions including certified HW+SW

#### Serial & RF Memories & Readers

- High-performance & high-endurance EEPROM
- HF and NFC RFID tags, RF readers
- Advanced packaging options → Wafer Level Chip Scale Package (WLCSP)
- Automotive grade



Digital & Mixed Signal ASICs (DMA) Aerospace Defense & Legacy

- Electronic & photonics ICs for optical interconnect
- Technologies for 5G base stations ICs
- High complexity Networking digital ASICs
- State-of-the-art in house FD-SOI advanced process
- FinFET High Integration ASICs capability



General Purpos

MCU

## FY16 & Q117 MDG Results Before impairment and restructuring charges



### Microcontrollers & Digital ICs

2016 Revenues = \$2,285M Operating Margin = 4.7%

2H 2017 Target Operating Margin = Low Teens



MDG includes Set-Top Box business under phase-out

# MDG Positioning in 2016



### MDG 2016 Business by Activities



Major growth opportunity: General Purpose MCU\* + Secure MCU

\* Microcontrollers excluding Automotive





# **Microcontrollers**



## NVM Technology Roadmap



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## SAM GP MCUs\* (\$B)



# Broad STM32 Portfolio

## Able to sustain the market growth

- Addressing multi-application, multi-customer
- STM32 platform with added value

### **High Performance series**

- Leading edge for MCU computing power
- Advanced peripherals
- More connectivity & security

### **Mainstream series**

- Very strong adoption in mass market
- High runner families

### **Ultra Low Power series**

- Optimized for wearables and portable devices
- Optimized functional modes
- Smaller form factor

### **Development tools**

- Wide choice of development platform
- Wide technology partner network

STM32 is ARM<sup>®</sup> Cortex-M powered for best performance & power efficiency



## **STM32**

## The brain of many applications



### #3 WW MCU\* Supplier (2016)

Leadership on 32-bit platform\*

### **Rich portfolio**

- 10 series, 700 Part Numbers
- Performance range fitting all IoT needs

### **50K customers world-wide**

- > 2.5 Billion units shipped
- 1 Billion units yearly run rate

## Large success in many application markets

• consumer, automation, healthcare, Industrial, smartphone

### Strong presence in mass market

 Rich ecosystem to facilitate design-in & customer time to market



## STM32 Embedding Connectivity & Security To address the IoT market











## Powering a broad range of connectivity solutions

From module to SOC, meeting requirements for time-to-market and volume



**STM32** 

# STM32

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Embedding scalable security

## Solutions for ultra-low power and high performance platforms





## STM32 + Secure MCU Covering all market needs



## SAM Secure MCUs (\$B)



# Secure MCU Portfolio

## Able to sustain the market growth

- Strong offer for Mobile with ST33 Secure Element, ST21 NFC Controllers & ST54 Combined solution
- Fulfilling IoT security needs with STSAFE secure element family




# Secure MCU Applications 14

#### **Smart Cards for** Banking, Transport, PayTV & ID



ST23 & ST31 Secure MCU Certified according to the standards

#### Secure Elements for **Internet of Things**



**STSAFE** family & custom solutions for security in IoT connectivity

#### Secure Element & NFC controllers for Mobile security, M2M, Automotive &

Wearables





ST33, ST54 & ST21NFC Secure MCU for mobile and wearables



### NFC & Secure Solutions A broad range of secure solutions for Mobile devices





### NFC + Secure Element State-of-the-art secure solution for mobile transactions







Tap & Tune-in

Tap & Repair

Tap & Play

Tap & Check-in

### STSAFE Secure Element Family Complete solution for end-to-end secure IoT networks



#### Authentication

Secure communication & Secure data storage

**Platform Integrity** 

Secure key provisioning service

Seamless integration with GP MCU



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### Products & Tools to match IoT market needs









# Digital & Mixed ASIC's



### Digital and Mixed Processes ASICs 20

### Market Segments Converging into Multi-Technology Integrated Solutions



# Networking Market Reshaping

### Enterprises transition to Cloud Services $\rightarrow$ Most data traffic travels within the Data Centers



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### ASIC in Networking Market 22

Creation of new infrastructure and increase in Tx-Rx volumes to give stable growth in next 5 years

Market	2015	2016	2017	2018	2019	2020
Total data processing	29.1	28.8	28.6	28.4	28.3	28.1
Data processing – storage	8.9	8.5	8.2	7.9	7.7	7.4
Data processing – compute	20.2	20.3	20.4	20.5	20.6	20.7
Total communication	27.5	27.3	27.0	26.8	26.5	26.2
Wired communication	18.7	18.5	18.3	18.1	17.9	17.7
Wireless communication	8.8	8.8	8.7	8.7	8.6	8.5
Consumer	24.1	24.3	24.5	24.7	24.9	25.1
Automotive	5.3	5.4	4.4	4.4	4.3	4.3
Military/Aerospace	4.5	4.5	4.4	4.4	4.3	4.3
Industrial/others	9.5	9.7	10.0	10.1	10.3	10.5
Total	100.0	100.0	100.0	100.0	100.0	100.0

#### ASIC design % split by application, evolution



**Data Centers** 



### Revenue Growth Drivers 23

Solid revenue growth with increasing profitability





#### **Technologies** 24



#### Added Value Solution thanks to **Complete Range** of Silicon Solutions





# Digital ASICs Complexity 25

#### Same Die Size (200/4000mm2), Same Package, Higher Speed (Serial links)

Gates	up to 3	3M	Gate	S	up to 140M	Ι.		Gates	up to 325N
Memo	ries up to 44	4M	Mem	ories	up to 130M			Memories	up to 150M
Freque	ency up to 45	50M	Frequ	Jency	up to 765M		E <sub>lence</sub> l, <sub>ele</sub>	Frequency	up to 780M
HS Lin	ks up to 60	G	HS L	inks	up to 10G		and have	HS Links	up to 28G
27Mgates/1 298 mm <sup>2</sup> 201 HSLink 31Mgate 288 mm 52 HSLi 36Mbits	6Mbits s es/41Mbits nks eDRAM	Same and a set of the se	140Mgates 322 mm² 46 HSLink 90Mgates 356 mm² 61 HSLin	s/30Mbits s/400Mbits ks	44Mgates/3 295 mm <sup>2</sup> 52 HSLinks	60Mbits	80Mgates/ 480 mm <sup>2</sup> 121 HSLink	580Mbits cs /36Mbits	A0Mgates/150M 162 mm² 25 HSLinks
	65nm			32	nm			28nm	
2008	2009	2010	2011	201	2 20	013	2014	2015	2016



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### Pervasion of Optics

#### Driving High Speed Links from Long Haul to Switching-Board Integration and to Chip-to-Chip



### **Opto Electronics Integration Strategy**

#### Opto-Electronic System = Photonic IC + Electronic IC



### **Opto-Electronic Testing Strategy**



#### Photonics technology becoming mass production oriented

#### **Optical Test**

Optical fiber array head connected to laser instruments

Tunable CW laser source(s), driven by ATE test program

Power meters, triggered by ATE test program during test execution

Dynamic die alignment (x-y-z) through optical loop and proximity sensor

Optical tests integrated in the test program (EO std datalog output)

#### **Electric Test**

Cantilever "Half-Moon" probecard

Standard DC + Digital testing capability, without limitations vs EWS

Std probing including wafer mapping, load/unload, OCR, networking etc.

Special anti-vibration environment (modified ATE and specific prober solution)





### Takeaways I

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- Positive outlook for General Purpose & Secure MCU, fueled by :
  - STM32 MCU proliferation addressing a very large number of applications,
  - Deployment of STM32 embedding connectivity and security features on high performance and ultra-low power platforms
  - Strong activity to enlarge development ecosystems to reinforce mass market adoption
  - Top-class NFC offer for mobile and IoT security thanks to very high performing ST21 NFC controller, ST33 and STSAFE secure element.
- Digital
  - ASIC & RF growth driven by increased spend in data center and mobile Infrastructure
  - Optical interconnect offer well positioned to grab opportunity of the extension of optical link from long haul to shorter link with larger TAM



### Analog and MEMS Group (AMG)

**Benedetto Vigna** EVP, General Manager, Analog and MEMS Group

Matteo Lo-Presti General Manager, Analog Sub-Group, AMG





# Analog and MEMS Group (AMG) 2





### A Broad and Diversified Customer Base

### Well balanced across customer types and markets



Source: ST

## AMG at a Glance 4

#### Leadership Areas

- **#1** in Analog ASIC
- # 1 Power Management IC for Data Storage
- # 1 in Power Line Modem for Smart Metering
- **# 1** in AMOLED Display Power Supply
- #1 in MEMS Sensors for Consumer and Mobile
- # 2 in MEMS Micro-Actuators

#### # 2 in LED Driver ICs

#### **Innovation driven**

- More than a quarter of sales with products < 2 years old
- **116** new patents filed in 2016
- **290** patents granted in 2016
- > 124 new silicon lines introduced in 2016

#### **Broad product portfolio**

- High-End Analog
- Efficient power management solutions for IoT
- Reliable and low power wired and wireless connectivity
- Ultra low power and high accuracy sensors

#### Established worldwide ecosystem for mass market

- Strong system **know-how** to support a global **customer base**
- > 400 evaluation boards and associated development tools
- > 15,000 software downloads in the last 6 months



### May 2016: What we said AMG Turnaround Strategy

### Key Objective

Revenue growth and mid to high single digit operating margin in mid term

### Actions

#### MEMS sensors and micro actuators – Maintain volumes while diversifying

- Maintain volumes on consumer MEMS (motion, microphones and environmental)
- Expand in Automotive (motion and microphones) and industrial MEMS (motion and environmental)
- Grow in Piezo micro-actuators

#### General purpose Analog – Grow market share

- Additional Sales & Marketing initiatives with aggressive goals targeting the mass market
- New dedicated organization to increase focus

### Dedicated Analog products - focus on Smart Meter solutions, Power Management ICs and AMOLED





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### May 2017: What we Did AMG Dynamics in 2016

### Major Achievements 2016

- ✓ Reshaped motion MEMS product portfolio
- ✓ Continued traction in piezo micro-actuators
- Strong growth and key design wins in industrial & automotive
- ✓ Volume sales for low-power RF connectivity in IoT
- ✓ Customer base diversification
- ✓ Gained market share in General Purpose Analog
- ✓ Gained market share in PMIC for data storage (>70%)
- Volume ramp up in Power Line Modem for Smart Meters
- Major design wins in AMOLED, Power Management ICs & Sensors for Smart Phones





### MEMS and Analog Empower the IoT



Today only a tiny portion of the sensory data that would be useful is captured, stored and analyzed

...and even smaller part of that is used to carry out actions through actuators





# Application Strategic Focus

IoT applications are changing the way we work and live by saving time and resources, and opening new opportunities for growth, innovation and knowledge creation



Smart Industry



Smart Home & City



**Smart Things** 







# Smart Industry

### Enabling smarter, safer and more efficient factories and workplaces





- Factories that produce in a more efficient manner
- More flexibility and customization possibilities in the supply chain
- More sustainable production with less waste and less energy used
- Safer working environments for people
- Better man-machine cooperation in the work place
- Optimized usage of machines and tools





# Smart Industry Worldwide 10

### A worldwide wave of innovation boosting market growth







**1 out of 2** 

 Programmable logic controllers use ST smart power devices

 > 1 Billion

 I/O channels in factories with ST drivers and protections

1 out of 3 Motion control solutions use ST power management devices

#### 4 out of 5 Motion control solutions

are protected by ST

> 500 Million
Low voltage motors driven by ST smart power solutions

+50% YoY shipment growth of MEMS for industrial



■2016 ■2019

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# Analog & Sensors for Smart Industry 12













**Motor Control & Actuation** Safetv Motor drivers Galvanic Motor SiP with integrity isolated ICs Drivers level ICs MCU ASICs with Intelligent High density Gate drivers embedded Power power drivers diagnostics switches

- A broad portfolio covering an extensive range of voltage and ٠ current ratings
- All the functions needed to drive motors efficiently and with • the highest accuracy
- Robustness and reliability thanks embedded intelligence and ٠ diagnostics
- On-chip galvanic isolation and safety-integrity-level ٠ requirements to meet the most stringent industrial regulations



### STSPIN32 Family From analog to digital motor control







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# Smart Home & City 14

### Making Home & Cities Smarter



Smart Driving



#### **Smart Home**

- Smart control of heating, air conditioning, appliances, locks and alarms
- Smart meters to connect homes to the smart grid
- More energy efficiency, convenience, comfort and security



### **Smart Home & City**

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An innovation trend driven by energy saving, connectivity and remote control - boosting market growth



#### Semiconductors are key to reducing power consumption

with an estimated impact of up to 27% average energy savings from now to 2030





### Smart Home & City 16







# Connectivity for Smart Home & City 18





# Sensors for Smart Driving

### 19

### Navigation & Telematics



Medium-g accelerometer for telematics boxes





### Safety



#### **Gyroscopes** for vehicle dynamics applications



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### Making Every Thing Smarter



- Protects your data
- Is energy efficient






# Smart Things 21

### The rise of human-centric innovation



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Pervading every sector of daily life with intelligent objects that adapt their behavior to our personalities and needs

Bringing together technology, information and infrastructure to create value for society



35 Billion connected devices by 2019

>50 Organizations and alliances working on standards for IoT



< 1 out of 1000 Things that could be connected to the internet, currently are





#### Billion units installed base Internet Connected Devices\*





# Analog & Sensors for Smart Things 23





**Smart Things** 

Power Conversion	Motion MEMS Environmental MEMS Actuators Sensors		
Sensors & Sensors & Actuators	<ul> <li>Industry Leading range of of MEMS Motion Sensors from 3 to 9-axis solution including OIS</li> <li>Portfolio of actuation technologies powering innovative partner solutions</li> <li>Best-in-class pressure sensors</li> </ul>		
Connectivity & Communication	AMOLED Touch Screen General Purpose Display Power controller Analog		
Motor Control & Analog	Wireless Fast Charging Specialized Charging Solutions Analog		
Analog & Signal Conditioning	<ul> <li>Solutions for smartphone touch screen control and power supply</li> <li>Charging solutions for wireless charging and fast charging</li> <li>Broad range of general purpose and specialized</li> </ul>		

analog solutions





# Top Selling MEMS Products 25

OPTICAL IMAGE STABILIZATION GYROSCOPE	ACCELEROMETER & GYROSCOPE 6-AXIS IMU	ULTRA LOW POWER ACCELEROMETER	HIGH ACCURACY PRESSURE SENSOR	ACCELEROMETER & MAGNETOMETER
L2G2IS	LSM6DSM	LIS2DW12	LPS22HB / LPS35HW	LSM303
High performance and accuracy (ZRL ±5 [dps], phase delay 5 [deg]@ 20 Hz).	Low power, low noise combo unit for User Interface and Image Stabilization.	Ultra low power accelerometer with embedded FiFo for wearable applications.	Compact high performance and stability, low power, water resistant pressure sensor.	Compact accelerometer and compass unit with pedometer capabilities.
	Daydream			





### Expanding Customer Base 26



Source: UBSe





### Analog & MEMS Powering leading consumer devices



#### Touchscreen Controller

#### Samsung Galaxy S8/S8+



#### Sensing

#### Touchscreen Controller

Signal Conditioning & Protection

### ∉ iPhone7





#### Sensing

http://www.systemplus.fr/reverse-costing-reports/apple-iphone-7-plus-mems-microphones/

# Analog for Smart Things 28





FingerTip Smart Touch Screen controller Low latency, Low power

#### AMOLED Display PMIC

General Purpose Analog

Signal conditioning and power management



Multi Mode Qi/Airfuel Wireless Power Bi-directional - Receiver & Transmitter

> Magnetic Resonance In partnership with WiTricity™

Charging Solutions USB Type-C and Power Delivery, Fast Charge









## Partnership in MEMS and Analog

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### Analog Partnerships

Magnetic Resonance Wireless Charging

**WiTricity** 



#### Low Power Wi-Fi









# Winning With Major Accounts 30



Deep, long-term relationships, strong innovation pipeline with timely new product development execution, solid system and application know-how & support



## AMG for Mass Market 31

A great opportunity to grow, with stable demand thanks to multiple market segments and higher margins



### A unique position to win in the mass market

- A broad portfolio products to seed the market with solutions
  - A wide range of platforms and reference designs (SW and HW)
- Supporting design environment with documentation, selectors, design and simulation tools

Partnership with third parties













### 2017 AMG Strategy



### Key Objective

Revenue growth and low teens operating margin in H2 2017

### Actions

- MEMS sensors and micro actuators Maintain volumes while diversifying
  - Maintain volumes on consumer MEMS
  - Expand in Automotive and industrial MEMS
  - Grow in Piezo micro-actuators

#### General purpose Analog – Grow market share

- Additional Sales & Marketing initiatives with aggressive goals targeting the mass market
- Enlarging the product portfolio for High End Analog and Connectivity
- Customer base expansion

#### Dedicated Analog products focus on:

- Smart Meter solutions
- Power Management ICs for wired and wireless battery charger
- Digital Power & Motion Control
- AMOLED Display Power Management IC products











Smart Home & City



Smart Things



33

- Enriching our sensor portfolio to address automotive and industrial markets, while maintaining leadership in consumer markets
- Visible diversification strategy results along two axes
  - Growing customer base
  - Expanded product family (Charging, Motion Control, Wireless and Wired connectivity)
- Well positioned to ride the next MEMS wave of micro-actuators
- Boosting sales of industrial and analog products in the mass market.
- Well set to seize upside opportunities in Analog & MEMS in IoT with:
  - New products
  - Worldwide partnerships



### **Imaging Division**

#### **Jean-Marc Chery**

**Chief Operating Officer** 





# Imaging Division 2

#### A global division within STMicroelectronics

- Pioneer in CMOS light sensing & micro optics
- World-wide operations & go-to-market
- High-expertise team of people with >80% in R&D

#### An integrated semiconductor technology player

- A solid Imaging semiconductor business partner
- Billions of units produced since 1999
- Leveraging ST world-class manufacturing capabilities

#### Investing in imaging applications & technologies

- Silicon, sensor, optics, hardware & software image processing
- Advanced R&D and ecosystem partnership programs
- Innovation across imaging growing markets



### Providing differentiated Smart Optical Sense & Illumination solutions



# Imaging Strategy 3

### Provide differentiated Smart Optical Sense & Illumination solutions

#### **Proprietary Technologies**

**Advanced pixel &** Silicon process

**Optical package/module &** Imaging system expertise

**Differentiated Offering** 

#### **Time-of-Flight & Specialized Image Sensors**

Proximity – Ranging Gesture – Depth map

Differentiated pixels, Visible & IR, High Dynamic Range & Flicker Free Imaging

### Fast Growing Applications



Autofocus & Camera Assist



Flicker-free Image Sensors



Lidar



# Imaging Revenues 4





# ST Imaging Key Assets 5



#### Imaging system expertise

- Full optical system know-how
- Image sensors
- Imaging algorithms



#### Imager silicon process

- Front and Back-Side Illumination
- Deep Trench Isolation
- Low optical stack



#### Low power architecture

- ST proprietary architecture
- Image processing IPs
- 3D stack



#### Innovative pixel design

- Rolling & Global shutter
- High Dynamic Range
- High Quantum Efficiency



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#### SPAD-based Time-of-Flight

- ST proprietary technology
- Complete integrated solution
- High performance & low power



#### Large sensors stitching

- 8" and 12" wafers
- Ultra large pixels
- High-precision performance



# Imaging - Who We Are



Crolles, Geneva, Rousset, Munich

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### ST Pioneer and Leader in Time-of-Flight

ST is #1 Worldwide Time-of-Flight sensor supplier



### **3 Generations**

of all-in-one ToF solution deployed since 4 years

>15 OEMs

Over 70 phones with ST's FlightSense™ technology

**VL53L1** 

3<sup>rd</sup> generation FlightSense™

- Multi-target detection
- Programmable multi-zone capability
- Cover-glass crosstalk immunity



### >17000

Evaluation kits deployed

### >250 Million

ToF units shipped. Mastering end-to-end supply chain



### FlightSense™ .... making light work







# Applications with FlightSense<sup>™</sup> ... making light work

**Tomorrow** 

Today





### Smart Automotive Camera Solutions Transforming Driver Assistance



Sensing & Viewing Camera Front-Facing View Rear & Surround View eMirror



In-Cabin Optical Sense Driver monitor Gesture control Occupancy Detection



LiDAR Autonomous Driving through Sensor Fusion



- Leading high-performance HDR & Flicker Free solution
- Leveraging IP, know-how and supply chain expertize from high-volume consumer
- Supply security through In-house manufacturing
- Proprietary silicon technologies

### Takeaways

- World leader in Time-of-Flight integrated solutions
- Developing & deploying specialized & differentiating imaging solutions thanks to ST proprietary technology portfolio
- Establish market leadership through close cooperation with key players across the many segments where Imaging is present
- Anticipate step function revenue growth in H2 2017



Providing differentiated Smart Optical Sense & Illumination solutions

