

February 28, 2017 Barcelona







### Agenda

9:30 am
 ST making everything smarter
 Smart Connected Driving
 Meeting the needs of the IoT
 Takeaways
 Questions & Answers
 11:00 am

### **Speakers**



Carlo Ferro Chief Financial Officer



Marco Monti EVP, General Manager, ADG



Claude Dardanne EVP, General Manager, MDG



Benedetto Vigna EVP, General Manager, AMG



## Forward Looking Statements

Some of the statements contained in this release that are not historical facts are statements of future expectations and other forward-looking statements (within the meaning of Section 27A of the Securities Act of 1933 or Section 21E of the Securities Exchange Act of 1934, each as amended) that are based on management's current views and assumptions, and are conditioned upon and also involve known and unknown risks and uncertainties that could cause actual results, performance, or events to differ materially from those anticipated by such statements, due to, among other factors:

- Uncertain macro-economic and industry trends, which may impact end-market demand for our products;
- Customer demand that differs from projections;
- The ability to design, manufacture and sell innovative products in a rapidly changing technological environment;
- Unanticipated events or circumstances, which may impact our ability to execute the planned reductions in our net operating expenses and / or meet the objectives of our R&D Programs, which benefit from public funding;
- Changes in economic, social, labor, political, or infrastructure conditions in the locations where we, our customers, or our suppliers operate, including as a result of macro-economic or regional events, military conflicts, social unrest, labor actions, or terrorist activities;
- The Brexit vote and the perceptions as to the impact of the withdrawal of the U.K. may adversely affect business activity, political stability and economic conditions in the U.K., the Eurozone, the EU and elsewhere. While we do not have material operations in the U.K. and have not experienced any material impact from Brexit on our underlying business to date, we cannot predict its future implications;
- · Financial difficulties with any of our major distributors or significant curtailment of purchases by key customers;
- The loading, product mix, and manufacturing performance of our production facilities;
- The functionalities and performance of our IT systems, which support our critical operational activities including manufacturing, finance and sales, and any breaches of our IT systems or those of our customers or suppliers;
- Variations in the foreign exchange markets and, more particularly, the U.S. dollar exchange rate as compared to the Euro and the other major currencies we use for our operations;
- The impact of intellectual property ("IP") claims by our competitors or other third parties, and our ability to obtain required licenses on reasonable terms and conditions;
- The ability to successfully restructure underperforming business lines and associated restructuring charges and cost savings that differ in amount or timing from our estimates;
- Changes in our overall tax position as a result of changes in tax laws, the outcome of tax audits or changes in international tax treaties which may impact our results of operations as well as our ability to accurately estimate tax credits, benefits, deductions and provisions and to realize deferred tax assets;
- The outcome of ongoing litigation as well as the impact of any new litigation to which we may become a defendant;
- Product liability or warranty claims, claims based on epidemic or delivery failure, or other claims relating to our products, or recalls by our customers for products containing our parts;
- Natural events such as severe weather, earthquakes, tsunamis, volcano eruptions or other acts of nature, health risks and epidemics in locations where we, our customers or our suppliers operate;
- Availability and costs of raw materials, utilities, third-party manufacturing services and technology, or other supplies required by our operations; and
- Industry changes resulting from vertical and horizontal consolidation among our suppliers, competitors, and customers.

Such forward-looking statements are subject to various risks and uncertainties, which may cause actual results and performance of our business to differ materially and adversely from the forward-looking statements. Certain forward-looking statements can be identified by the use of forward looking terminology, such as "believes," "may," "are expected to," "should," "would be," "seeks" or "anticipates" or similar expressions or the negative thereof or other variations thereof or comparable terminology, or by discussions of strategy, plans or intentions.

Some of these risk factors are set forth and are discussed in more detail in "Item 3. Key Information — Risk Factors" included in our Annual Report on Form 20-F for the year ended December 31, 2015, as filed with the SEC on March 16, 2016. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described in this release as anticipated, believed, or expected. We do not intend, and do not assume any obligation, to update any industry information or forward-looking statements set forth in this release to reflect subsequent events or circumstances.



## ST making everything smarter

**Carlo Ferro** Chief Financial Officer



## ST at a Glance 5

The leading provider of products and solutions for Smart Driving and the Internet of Things



- A global semiconductor leader
- 2016 revenues of \$6.97B
- 19% R&D/Sales



## FY2016 Financial Highlights





\*Non-GAAP measure – see Appendix

As reported IM&A

### Revenue Growth to Translate Into Margin Expansion Four drivers



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### Revenue Growth to Translate Into Margin Expansion Four areas



## ST Offer for Smart Driving



### **Car Digitalization**

- Sensor fusion processors
- 77GHz/24GHz RADAR processors
- Machine vision processors
- 32-bit MCUs specific for automotive
- Infotainment processors
- Telematics processors
- Positioning, Wi-Fi, tuners
- V2X connectivity



Silicon technologies Application knowledge Key partners Customer portfolio Proprietary IP Security Expertise

Smart

Drivina

### Greener



### Analog and Power Technologies

- Smart Power ASIC's
- Smart Power ASSP
- Image and MEMS sensors
- Battery management IC's
- Motor controllers/drivers
- HV MOS, IGBT power drivers
- Silicon Carbide diodes and MOSFETs

## ST Offer for IoT 10

	Processing	Security	Sensing & Actuating	Connectivity	Signal Conditioning & Protection	Motor Control	Power & Energy Management
Smart Things				<b>a</b>	WW		
Smart Home & City	Ultra-Low Power to High Performance	Scalable security solutions	Full range of sensors and actuators	10 cm to 10 km	Nano Amps to Kilo Amps	Power conversion Monitoring Drivers	Nano Watt to Mega Watt
Smart Industry		$\bigcirc$		((j)))	Ø		





## Smartphones: an Important Opportunity



### Top ST Growth Opportunities

**Touch Controllers** 

Power Management Wireless Charging

Discrete, in particular Protection Devices

STM32 in Accessories NFC + Secure Element Very small form factor EEPROM

Time of Flight - Specialized Imaging Solutions

6-Axis Motion Sensors Gyroscopes for Optical Image Stabilization Environmental Sensors Micro-actuators for Autofocus

## **Smart Connected Driving**

### Marco Monti

Executive Vice President General Manager, Automotive and Discrete Group



### ST: a Global and Diversified Automotive Leader with over 30 years experience



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## Strong Commitment to Automotive 15

~35 components on average for each new car produced Up to 800 components in premium models



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safer

# Smart Driving Expectations for 2017

- EyeQ4 FD-SOI volume ramp-up from Crolles 300mm for several car makers
- Increasing volumes of surround view video solution with premium car makers
- 20Mpcs of RADAR based ICs to be shipped, ramping up 77GHz RF solution
- Continuing double-digit growth of 32-bit automotive MCU after ~50% growth in 2016
- SiC transistor volume ramp-up in H2 for electrical traction and on-board charging
- Accordo platform ramp-up with European, Japanese, Korean and American OEMs
- 15 new Smart Power ASICs (BCD9 110nm) entering production for key applications
- Expanding volumes in audio following contracts with our premium audio partners



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connected

### Automotive Industry Transformation From Mechanics to User Experience focus







## User Experience is the Focal Point 18

#### **User Value Added Services**



## All Car Makers Focus on User Experience 19

















## Semiconductors Leading the new **Mobility Transformation**



### 2016-2021 Semiconductor Market CAGR +3.3% Automotive Semiconductors +5.2%

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2016 to 2021 Automotive Semiconductor market



2016





## THE NEXT ELEMENT in Smart Driving





### Vehicles in the Network: Today Multiple communication channels

### Wi-Fi

- Access to the cloud
- Vehicle-to-Vehicle Communications
- Vehicle-to-Infrastructure Communications



### Terrestrial

- Digital Radio Audio/Data broadcast
- Modem connectivity
- Smartphone integration
- Emergency Call









	Ç	Satellite
•	Navigation Satellite audio and data stream Insurance Box, pay-per-use	

### Vision & RADAR Sensing

- ADAS
- Assisted driving
- Autonomous driving





(\*) ADAS Safety: Collision Warning, Distance Warning, Lane Departure, Source: Strategy Analytics Oct 2016, Internal data

### The Evolution: Vehicles to Everything All communication channels are fused to enhance functionality



V2X Enabling Elements

- Sub-meter GNSS positioning
- Level 3+ vision based ADAS
  - Vision processor
  - RF (24/77 GHz) redundancy
  - Sensor fusion
- Wi-Fi communication
  - Secured
  - Automotive grade
- Cellular connectivity and Smart Phone
   integration processor
- Secure module (End 2 End security)

ST has technology leadership in all these technologies

More connected vehicles enable innovative new functionalities for customers Additional 730M\$ Market Opportunity by 2021 (\*) on top of traditional ADAS





## **Sub-meter Positioning**

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#### Teseo GNSS (in production)

Multi-constellation capability



- Data collection
- Flexible architecture (standalone / baseband integration)



Teseo

#### ST Technology know-how

### ST Performance

- +20% Y-o-Y Sales
- Leading with Major OEMs

Multi-constellation and Multiband GNSS signal processing to obtain decimeter precision

#### Teseo APP - Automotive Precise Positioning Sampling 2017

- Multi-constellation capability
- · Decimeter precise vehicle positioning
- Highway Autopilot, Autonomous Driving
- Valet / Automatic Parking
- Data Mining with Driver & Roads Profiling
- · Black box full functionality

#### Best positioning accuracy, Boost market share





### Vision Processors & RADAR sensors The ADAS functionality



ST Leadership



Highest Growth in RADAR Transceivers (> 30Munits expected to be shipped)

Powering de facto market standard for vision based ADAS (EyeQ)

Progressively expanding vision-based ADAS solutions

2005	2010	2015	2017	2020
• Mobileye 1 <sup>st</sup> Gen	• Mobileye 2 <sup>nd</sup> Gen • 1 <sup>st</sup> 24Ghz Gen	<ul> <li>Mobileye 3rd Gen</li> <li>2<sup>nd</sup> 24Ghz Gen</li> <li>1<sup>st</sup> 77Ghz Gen</li> </ul>	<ul> <li>Mobileye 4<sup>th</sup> Gen</li> <li>2nd 77Ghz Gen</li> <li>Auto Parking MPU</li> <li>Surround view Video Processor</li> </ul>	<ul> <li>Mobileye 5<sup>th</sup> Gen</li> <li>High data rate Radar MCU</li> <li>360° Vision video processor</li> </ul>





## Vision Processing beyond ADAS

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non-safety features enabled by connected real-time vision processors



## V2X Communication Wi-Fi 11.p

Autotalks Partnership V2X Wi-Fi modem + multicore ARM processor Secure Modem Connectivity Flutotalks 99111VO Autotallss

#### ST – Autotalks Technology at a glance

#### • DSRC: Wi-Fi -11.p

- Autotalks modem proprietary IPs (HW+SW)
- ST Multicore ARM real-time processor IPs (HW+SW)
- Full Compliance with US Mandate
- Fully proven Cyber Security protection
- Cutting Edge RF performances
- High operating temperature for Auto Grade guality







ST Leadership





## **Cellular Connectivity**



### Complete Solution to bring Connectivity to every car







#### Accordo platform Smartphone Integration Processor

- Multi-core ARM processor
- Full phone replication in dashboard
- Multi-standard capabilities
- Advanced graphic to complement car HMI
- Automotive quality



#### Telemaco platform Telematics and Connectivity Processor

- Multi-core ARM processor
- Unique embeded security module
- Automotive quality
- Flexible system architecture





## Secure Vehicle Communication 29



Automotive Security requires two levels of protection				
1 <sup>st</sup> Level: Authentication and securing of the connection with the external world	2 <sup>nd</sup> Level: Data integrity and secure communication inside the car and in the car sub-systems			
Connected vehicles become more vulnerable to attacks (1 <sup>st</sup> Level)	32-bit Auto. MCU with embedded security (2 <sup>nd</sup> Level)			
Vehicle-to-Cloud Diagnostics Software Upgrades Traffic information Infotainment Payment services eCall	0.4 3.2 2.5 2.3			
Consumer device integration Smartphones Tablets	2016 2021 32-bit automotive MCUs with security on board vs Total 32-bit automotive MCUS (in \$B)			



ST Leadership

## ST Commitment to Electrical Mobility 30

500\$ Additional Opportunity per Vehicle (\*) Batt. Momt DC DC Si Content Si Content Inverter Charger Average Car **Flectric Car** 

#### Market Evolution (\*)



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#### SiC Advantages vs. Conventional IGBT

- 5-8x smaller size •
- 7x lower switching loss (W) ۲
- 40% lower total loss (W) ٠

- Extended mileage
- 40% higher working temperature •

#### ST unique competitive offer

- Chargers SiC diode (650/1200V)
- Main inverter SiC MOSFET (650/1200V)
- On Board Charger SiC MOSFET (650/1200V)

#### ST target is to be market leader in SiC components





- ST is a market leader in Automotive with a full product offer
- Car connectivity is progressively changing the automotive industry
- Seamless connectivity with infrastructure, other vehicles and the cloud makes the car safer and enhances the user experience
- This trend, together with the electrification, is progressively increasing the silicon content in every vehicle
- ST is ready to serve this market transformation with its connectivity solutions, including Wi-Fi and terrestrials channels, precision GNSS, Cameras, vision processing, RADAR and sensors



### Meeting the needs of the IoT Controlling, connecting and securing the IoT

### **Claude Dardanne**

Executive Vice President General Manager, Microcontrollers and Digital ICs Group



## The loT Trend 33

### Any system able to leverage the Internet and its ecosystem



### The brain of IoT applications

STM32

### Range of 32-bit MCUs fitting application needs

- From low to high end
- Embedding dedicated connectivity solutions
- Adapted security level

Application	Communication	Security
1	<b>)</b> )	r
<ul> <li>Smarter applications with</li> <li>more flexibility</li> <li>more efficiency</li> <li>more processing power</li> <li>lower consumption</li> </ul>	Connected World requiring connectivity capabilities for all devices from 10 cm to 20km	Scalable Security solutions mandatory in a smarter connected world



### **STM32** Broad portfolio serving many applications

Leading 32-bit Microcontroller Supplier (excluding Automotive)

Processina Power





**Power Consumption** 

## Connectivity Powered by the STM32 36

From Module to Integrated Solutions Meeting requirements for time-to-market and volume



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Powering a broad range of connectivity solutions





## Connectivity powered by the STM32

### Some Examples – LoRa<sup>™</sup>





### Protection against software attacks

Threat: Malware installed on IoT nodes throughout the network to perform remote illegal actions

- Distributed Denial of Service
- Ransomware

**Solution:** Prevent malware infection by implementing security in end-devices





## Embedding scalable security

Solutions for ultra low power and high performance platforms



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Power

**STM32** 



### Protection against hardware attacks

Threat: Security (authentication, secure communication & secure updates) relies on cryptography and secret keys

Cryptographic key extraction could be performed using physical attacks methods

Solution: Strengthen key protection with STSAFE





## ST Solutions 42



## ST54

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### State-of-the-art secure solution for mobile transactions





## **ST54**

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### Solutions adapted to smartphone market needs

### ST21NFCD Controller (80nm)

- Boosted for tiny & metal cover antenna
- Reduced BOM
- Low Power mode
- Card emulation, Reader & P2P

### ST33G1M2 SE (80nm)

- 1.2MB Flash
- e-SE & e SIM capabilities
- EMVCo, CC EAL5+

Licensed 3rd party OS

**ST54F** 



### ST21NFCD Controller (80nm)

- Boosted for tiny & metal cover antenna
- Reduced BOM
- Low Power mode
- Card emulation, Reader & P2P

### ST33J2M0 SE (40nm)

- 2MB Flash
- Increased Performances
- EMVCo, CC EAL5+

Licensed 3rd party OS

ST54H



### Boosted ST31 and ST54 Payment & transport solutions for wearable devices







## Takeaways 46





### Meeting the needs of the IoT Sensors, Analog, Power & RF

#### **Benedetto Vigna**

Executive Vice President General Manager, Analog and MEMS Group



### When you Think of Analog & MEMS Think ...



## Analog & MEMS

### Winning in leading mobile & wearable devices





## And with Other Leading Smartphone Makers 50



Source: UBSe



## High Performance & Smart Motion Sensing 51

OPTICAL IMAGE STABILIZATION GYROSCOPE	ACCELEROMETER & GYROSCOPE 6-AXIS IMU	ULTRA LOW POWER ACCELEROMETER	HIGH ACCURACY PRESSURE SENSOR	ACCELEROMETER & MAGNETOMETER
L2G2IS	LSM6DSM	LIS2DW12	LPS22HB / LPS35HW	LSM303
High performance and accuracy (ZRL ±5 [dps], phase delay 5 [deg]@ 20 Hz).	Low power, low noise combo unit for User Interface and Image Stabilization.	Ultra low power accelerometer with embedded FiFo for wearable applications.	Compact high performance and stability, low power, water resistant pressure sensor.	Compact accelerometer and compass unit with pedometer capabilities.
	Daydream			





**New products** 

## **Diversification Strategy**

52



#### **New Markets**





## Automotive MEMS 53

### **Navigation & Telematics**



**Medium-g accelerometer** for telematics boxes





### Safety



#### Gyroscopes for vehicle dynamics applications





## Diversification 54

### New Applications for Motion MEMS & Analog



Each Airpod is identical in design and chip count. Within the two ear buds, here are the major IC counts:

	STMicroelectronics ultra low power 3 axis accelerometer	2
	STMicroelectronics low dropout regulator	2
۸/۱۸	w techinsights com/about-techinsights/overview/blog/airpods-airpods-and-the-W1-wireles	s-SoC-

lechinsignis/overview/biog/airp squeezing-innovative-technology-inside-very-small-packages/





## Virtual Reality Experiences 55



Get the thrill of the game up close



The best view for concerts & shows



The next step in Social Networking



Enjoy your private entertainment

Travel to impossible places

Visit before you visit



Immerse yourself in the News



Fly your Drone in the virtual world



A new way to educate

### Sensing Opportunities



Motion MEMS



Ranging



## FingerTip Touchscreen Controllers 56



### Smart Touch Screen controller - Context Aware

Understands the surroundings Water on screen, Gloves

Understands user intentions Grip or Touch Low drawing latency Augmented Reality

Be energy-efficient Longer Battery life

Interacts with accessories Intelligent Cover

#### ST proprietary technology

32-bit ProcessingLow LatencyHybrid ScanHigh SensitivityUltra-Low Power



## Wireless Charging

### Inductive and magnetic resonance solutions

### Multi Mode Qi/Airfuel Wireless Power Bi-directional - Receiver & Transmitter



- Plug and play solution certified with Qi 1.2 15W and Airfuel Inductive 5W standards
- Wireless Power Receiver with Transmitter Function

### Magnetic Resonance In partnership with WiTricity





- Power without compromise milliwatts to kilowatts
- "Drop and Charge" user experience
- Fast charging with high efficiency and safety



# **WiTricity**



Power & Energy Management

## Wireless Charging 58



### Advantages of Magnetic Resonance

- Spatial Freedom
- Power delivery through surfaces wood, concrete, granite, plastic, etc.
- Multiple devices/single source *differing sizes & power levels*
- Scalable power transfer *milliwatts to kilowatts*



## Fast Charging Solutions 59

### Faster charging time, Enhanced user experience



### USB Type-C and Power Delivery

- Robust & safe for devices & users
- High voltage analog ICs
- Plug & play, easy device configuration
- Reliable & certified hardware

### **Quick Charge**

 24W Offline charger for smartphone/tablet based on Quick Charge<sup>™</sup> 3.0

ST**USB** 



### Size, Power & Simplicity Motor control for the IoT

World's Smallest Motor Drivers to Streamline Power and Simplicity in Intelligent Motion-Control Device for Smart Industry and **Design and Boost Runtime of Battery-Powered High-End Consumer Electronics** Devices for the Internet of Things **Power Transistors** ST STSPIN220 **STM**32 STSPII STSPIN Motor Control Tiny 3mm x 3mm package Highly integrated system-in-package 7mm x 7mm • ٠ **STM**32 Powerful ST ecosystem comprising tools and Standby current of less than 80nA ٠ • software including motor-control algorithms Microcontroller

Down to 1.8V operating voltage for ultra low •

## Bluetooth Low Energy Processor Family 61











Medical



Toys / Gaming

### BlueNRG Family

- Ultra Low Power ARM-Based
  Bluetooth Processors
- Native Bluetooth 4.2
- Security, robustness & reliability
- Ultra small packages









ePayment Smart Home







Tags and Finders

Industrial



### CHIPS AND MODULES

## Sub-1GHz for Sensor to Cloud 62

### Sensor to Cloud





### **CHIPS AND MODULES**

## Combo-radio Finder/TAG 63



#### **Smartphone**

- User Interface
- Configurability
- Local monitoring
- Diagnostic

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• Firmware upgrade



#### Cloud

- Remote monitoring
- Tracking and Positioning
- · Notifications of events
- Data aggregation
- Diagnostic and assistance



### HMicro Sense More

## Smart Healthcare

Low power Wi-Fi technology suitable for a broad range of applications

Processing

Connectivity 3 RF Trans (M-band, T

Signal Conditioning & Protection

### 2 Microcontrollers

3 RF Transceivers (M-band, TX UWB Wi-Fi 11Mb/sec)

High resolution Analog Front End

The only wireless biosensor platform for disposable medical applications using coin cell batteries



## Development & Prototyping Tools 55



Sensors, Connectivity, Power and Analog





## Sensor to Cloud 66





## Takeaways 67

- Renewed product and market Leadership with Motion and Environmental MEMS in smartphone and wearable markets
- Diversification strategy results fully visible along the **4 vectors**
- Signed multiple partnerships to address new markets and new products in MEMS and Analog market segments
- Winning more sockets in existing customers and enlarged customer base
- Expanded wireless product family of Bluetooth processors, Sub-1GHz RF and Wi-Fi solutions gaining traction in Mass Market















4 STM32 Open Development Environment / LoRa™ / Sigfox

- 5 Process STM32 Ecosystem
- 6 Tap & Connect NFC Solutions
  - Secure & Connect Solutions for Wearable
- 8 Power Wireless Charging USB Type-C
- 9 Smart Driving



## **Questions & Answers**





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